



Logistics makes *your world work better*

As a member of your association, you get discounts off of the following UPS® services through the UPS Savings Program. And, with the UPS one driver advantage, you receive same day pickup from one driver for all of your shipments – all in one network.

Program discounts to be applied immediately*:

| U.S. Domestic Shipping Services | |
|----------------------------------------|------------|
| UPS Next Day Air® Early | 10% |
| UPS Next Day Air® | 65% |
| UPS Next Day Air Saver® | |
| UPS 2nd Day Air A.M.® | |
| UPS 2nd Day Air® | |
| UPS 3 Day Select® | 42% |
| UPS® Ground ¹ - Commercial | |
| UPS® Ground ¹ - Residential | |

| International Shipping Services | |
|------------------------------------------------|------------|
| UPS Worldwide Express® - Export ² | 65% |
| UPS Worldwide Expedited® - Export ² | |
| UPS Standard® to Mexico - Export ² | |
| UPS Worldwide Express® - Import ² | 50% |
| UPS Worldwide Saver® - Import ² | |
| UPS Worldwide Expedited® - Import ² | |
| UPS Standard® to Mexico - Import ² | 35% |
| UPS Standard® to Canada ² | |
| UPS Standard® from Canada ² | |

Additional Incentives

UPS will also apply additional incentives to the following services:

| Accessorial | Domestic |
|-----------------------|-------------|
| Residential Surcharge | 45% |
| UPS Smart Pickup | 100% |



*Subject to change. This Agreement applies to eligible packages tendered by Customer at all US 50 states and Puerto Rico origin shipping locations, to destinations listed in the [UPS Rate and Service Guide](#) in effect at the time of shipping.

Discounts apply to Prepaid, Freight Collect, Third Party, and Uncollectible (where applicable) billed letters, documents and packages.

¹ For each package, Association and Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Zone 2, 1 pound package for the respective Ground Commercial and Residential and zone 302 for 3 Day Select.

² For each package, Association and Member agrees to pay the greater of the net package charge based on the above incentives or the minimum published UPS list package charge of a Standard Canada or Mexico one (1) pound package for the respective zone.

All discounts apply to the effective UPS Daily Rates at the time of shipment and shall be applied on a weekly basis, unless otherwise specified.

The discounts detailed include an Electronic Package Level Detail (PLD) bonus of 5%-10%. Shipments tendered via non-Electronic PLD will not receive this bonus. At no point will non-application of the bonus result in net rates that exceed the published rates in effect at the time of shipment. The bonus will be applicable to all shipments paid for by account under the Agreement.

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